

Finance Council

Minutes February 13, 2018

Present: Jack Berkeridge, Jeff Heck, Fr. Jay, Al Boehly, Deacon Luke, Terri Yackley, Martha Holmes, Jen Pileggi, Annette Brown

Excused: Dale, Sharon R, Sharon H,

Absent:

Guest: Mary Boehly

Opening Prayer: led by Luke

Jack Berkeridge--Marketing Campaign for school—Awareness Campaign and Call to Action Campaign feature radio ads, billboards. Mrs. Pileggi spoke at church about the benefits of Catholic education. A process called “geoimaging” was used to target certain areas with information about our school.

Approval of Minutes: Martha moved to approve the minutes of the previous meeting. Jeff seconded the motion. Motion carried.

School Report:

We lost 2 students, one home-schooled who was not attending regularly and one who moved.

Jen spoke at My Class goes to Mass. School started marketing campaign, 2 billboards, newspaper and radio ads. Open house went well, and other tours are attributed to the advertising. March 17 is the next open house. Mini cheerleaders won first place at NE parade, and GSS sang at Lighting of Perryville Christmas tree, and town gave school a donation.

School auditorium was re-painted. Designer bag bingo made over \$7000.

Catholic Schools Week—buddy activity for leadership, prayer service, new Chrome books, looking to Delmarva to assist with lighting issues, through Non. - public schools aging grant.

Spartan Speech classic started 2 years ago, 4 students from GSS were selected to participate. They earned First place as a team, and 3 other medals.

Flea Market, made \$300 that day, table fees not added in yet.

Jen is on Middle States accreditation committee in DC.

100th day of school today.

7-month EFT's need to be addressed.

Budget planning for next year is based on 80 students.

Terra Nova will send new bill with deductions, due to their failure to provide material and scores last year.

Finance Reports (Jack):

Balance sheet shows, overall, we are in good position

Budget first pass, we have deficit of \$57,000. We may need to add another teacher. But we are reconsidering that point. School's office wants us to offer 100% health insurance coverage, tuition discount for teachers with children in our school, and matching 403b and professional development money.

Jack's take on health care: Public schools want to get 50-year-olds out of their system and bring in younger teachers right out of college. Those teachers need to have experience, so they come to us first for that experience. The positive is that their salary is lower for us, and they are still on their parents' insurance plan.

Building & Maintenance—got bids on ceiling panels at St. Agnes, \$8000-9000. Jack moved that we approve the expenditure and Martha seconded. The motion carried.

GSC ceiling issues—Fedale did not put smart vents in roof, as was listed in the contract. They are going to meet with us to discuss what to do.

School budget—

A motion was proposed that if the school is profitable, a per child credit would be issued. Jeff so moved and Jack seconded. Motion carried.

Jack also proposed that, if any commissions were gained as a result of having a Parish Financial planning night, that a quarterly donation would be made.

Jack moved and Jeff seconded a motion to accept the tuition proposal. That motion carried.

Annual Catholic Appeal: We received over-target appeal check for \$7700. Since we have a school, all monies collected over our goal comes back to the parish. New target for 2019 is \$46,000.

Luke moved and Martha seconded motion to adjourn meeting.

Meeting adjourned at 8:20,

Prayer was led by Father Jay.

Respectfully submitted,

Terri Yackley