

Year Round Pool Operating Cost Analysis

Revenue	(assumes \$40k per month; present average = \$16k/month)	\$ 480,000
Expenses:		
Labor		
	Pool Manager (\$35/hour)	\$ 72,800
	Maint./Operations Staffperson	\$ 50,000
	8 - 10 Lifeguards (\$17 - 22/hour)	
	(9 at \$19.50)	\$ 365,040
	2 Cashiers (\$15/hour)	\$ 62,400
		\$ 550,240
	Taxes and Benefits @ 30%	\$ 165,072
		\$ 715,312
Supplies and Equipment		
	\$14k per 4 months x 3	\$ 42,000
Utilities \$6800 per 4 months (summer) = \$20,400		
	\$20,400 x 3 qtrs then add for winter = \$61,200	
	Must heat both the pool and the atmosphere of all plexi-glass	\$ 80,000
		\$ 837,312
		\$ (357,312)

Scott's assumptions:

- 1) Monthly costs \$ 70,000. Annual \$ 840,000.
 - 2) Monthly revenues \$40,000. Annual \$480,000.
- Necessary additional funding **\$ 360,000.00**
- 3) Assumptions -- 65% cost recovery rate, pool cover for year round operation, increased labor costs due to paying full time staff with benefits, increased heating costs. All based on industry averages.
 - 4) Considerations -- small island population and competition may not match industry average revenues. Our 1970's pool infrastructure may not match industry average costs.

From Wendy VanDeSompele:

Here's the approximate revenue vs. expense budget (projected) for several of our pools for this year:
 SW, QA & EV are 25 yard pools (ME is 40 yards w/bulkhead). SW & ME open 7 days/wk. QA & EV open 7 days/wk.

Pool	Operating	Personnel	Total Exp	Revenue	Difference	Cost Recovery Rate
SW	\$ 140,000	\$ 669,000	\$ 809,000	\$ 472,000	\$ 337,000	58%
QA	\$ 163,000	\$ 583,000	\$ 746,000	\$ 506,000	\$ 240,000	68%
ME	\$ 170,000	\$ 612,000	\$ 782,000	\$ 431,000	\$ 351,000	55%
EV	\$ 196,000	\$ 615,000	\$ 811,000	\$ 505,000	\$ 306,000	62%