

# MONTHLY LODGING RENTAL COMPARISONS

Month QA	2013	2014	2015	2016	2017						
	Nights	Nights	Nights	Nights	Nights*	Increase/ Decrease 2014 vs 2013	Increase/ Decrease 2015 vs 2014	Increase/ Decrease 2016 vs 2015	Increase/ Decrease 2017 vs 2016		Notes
January	4	6	7	12	11	2	1	5	-1		
February	7	10	6	12	6	3	-4	6	-6		
March	2	8	19	9	21	6	11	-10	12		
April	0	6	14	17	23	6	8	3	6		
May	19	18	21	26	25	-1	3	5	-1		
June	14	15	30	17	25	1	15	-13	8		
July	25	27	31	30	31	2	4	-1	1		
August	31	30	31	29	31	-1	1	-2	2		
September	20	23	24	21	28	3	1	-3	7		
October	15	16	14	11	19	1	-2	-3	8		
November	9	13	13	10	11	4	0	-3	1		
December	4	12	15	17	15	6	3	2	-2		
	<b>150</b>	<b>184</b>	<b>225</b>	<b>211</b>	<b>246</b>	<b>32</b>	<b>41</b>	<b>-14</b>	<b>35</b>	<b>16.59%</b>	<b>Pct. Change 2016 vs 2017</b>
		23%	22%	-6%	17%						

Month QB	2013	2014	2015	2016	2017						
	Nights	Nights	Nights	Nights	Nights*	Increase/ Decrease 2014 vs 2013	Increase/ Decrease 2015 vs 2014	Increase/ Decrease 2016 vs 2015	Increase/ Decrease 2017 vs 2016		Notes
January	2	3	2	12	7	1	-1	10	-5		
February	16	0	8	3	11	-16	8	-5	8		
March	7	5	11	15	7	-2	6	4	-8		
April	4	10	4	23	19	6	-6	19	-4		
May	7	8	7	14	8	1	-1	7	-6		
June	15	21	15	23	13	6	-6	8	-10		
July	25	27	31	29	30	2	4	-2	1		
August	31	31	31	30	30	0	0	0	-1		
September	26	22	22	21	23	-4	0	-1	2		
October	5	10	12	14	24	5	2	2	10		
November	7	8	15	18	14	1	7	3	-4		
December	8	3	8	20	8	-5	5	12	-12		
	<b>153</b>	<b>148</b>	<b>166</b>	<b>223</b>	<b>194</b>	<b>-5</b>	<b>18</b>	<b>57</b>	<b>-29</b>	<b>-13.00%</b>	<b>Pct. Change 2016 vs 2017</b>
		-3%	12%	34%	-13%						

Month FC	2013	2014	2015	2016	2017						
	Nights	Nights	Nights	Nights	Nights*	Increase/ Decrease 2014 vs 2013	Increase/ Decrease 2015 vs 2014	Increase/ Decrease 2015 vs 2016	Increase/ Decrease 2016 vs 2017		Notes
January	3	3	1	17	4	0	-2	16	-13		
February	5	8	7	12	13	3	-1	5	1		
March	30	6	5	7	12	-24	-1	2	5		2013 rental was for monthly lease at reduced rate. NB rented at \$80 per night.
April	30	3	5	10	6	-27	2	5	-4		2013 rental was for monthly lease at reduced rate. NB rented at \$80 per night.
May	0	8	15	13	0	8	7	-2	-13		
June	10	22	11	21	0	12	-11	10	-21		
July	24	22	20	27	0	-2	-2	7	-27		
August	26	31	30	25	0	5	-1	-5	-25		
September	6	16	20	7	0	10	4	-13	-7		
October	9	9	9	26	0	0	0	17	-26		
November	6	11	5	9	0	5	-6	4	-9		
December	5	4	12	15	0	-1	8	3	-15		
	<b>154</b>	<b>143</b>	<b>140</b>	<b>189</b>	<b>35</b>	<b>-11</b>	<b>-3</b>	<b>49</b>	<b>-154</b>	<b>-81.48%</b>	<b>Pct. Change 2015 vs 2016</b>
		-7%	-2%	35%	-81%						

<b>Total Nights 2013</b>	<b>Total Nights 2014</b>	<b>Total Nights 2015</b>	<b>Total Nights 2016</b>	<b>Total Nights 2017</b>
457	475	531	623	475

**-23.76% PCT. Change Total Bookings in 2017**